

CLIENT: **PENN FARM**
INDUSTRY: **PASTORAL & ARABLE FARMING**



THE CLIENT

Montreal Estate comprises 2,500 acres of land, just outside Sevenoaks, Kent and employs 14 people. Principally farming arable crops, managing forestry and grassland for their livestock enterprise and renewable energy.

The Estate's machinery has the ability to be managed using satellite technology improving crop performance and all the animal records are electronically imported to manage performance, genetics and agricultural compliance.

THE CHALLENGE

Penn Farm were accessing their business applications through a Citrix environment that was proving more and more troublesome and unfit for purpose. As the organisation continues to grow in numbers and complexity, they required an agile, highly available and scalable solution. Running several agricultural specific applications as well as the usual Microsoft suite Penn Farm were in the market for both a new way of working as well as an attentive support organisation to attend to their needs.

THE SOLUTION

Astro Technology planned and implemented a successful migration of Penn Farm's existing infrastructure to a cloud solution making the most of the M365 suite, delivering the business applications through a remote access solution. The new solution not only delivered the flexibility and scalability required but also made significant improvements to the security of the network. Layered on top of this was the usual 24/7 support contract with a first time fix SLA of 75% complete with regular reporting.



SUE GREEN, OWNER, SAYS...

"We chose Astro because we felt comfortable with their recommendations, and we would get much more support than we had been previously experiencing. Migration day was not easy but Astro's process of doing this was impressively methodical and we had already built up a great relationship with their team before we finally moved over. We actually migrated in the middle of harvest because we had built up so much confidence in their ability. The first week of this move was very busy for Astro, but they gave us lots of resources and have been incredibly patient and user friendly.

Looking back, all the big issues on the handover day were resolved that day, so our accounts system and other record systems all worked and caused no business interruption. Astro has also been very supportive in a personal capacity enabling me to work from home efficiently as well. I really like the fact that they are at the end of a phone line 24/7 and have very knowledgeable employees to assist."