

CLIENT: HARRIS GLOBAL
INDUSTRY: RECRUITMENT



THE CLIENT

With an excellent track record, more than satisfied clients, and a virtual bench of candidates, Harris Global deliver a personal, honest, and value for money recruitment service that's easy to use. Harris Global have over 50 years of IT recruitment experience and know what works. Most of their business is from referrals and personal contact, so they get to know the people they deal with extremely well, and that shows in the value of the service they deliver.

THE CHALLENGE

When relocating, Harris Global needed an infrastructure partner who could move rapidly to meet their timescales on LAN infrastructure and cabling in their new office. Given that Harris is a fast growing dynamic business, they were also looking for a partner who would consider the requirements for their future while ensuring the costs and service were appropriate for the here and now. Harris needed a provider of reliable, high quality internet access to support their cloud-based applications and hosted VOIP telephony service. Having experienced issues with poor connectivity before they needed a business grade service provider who would pro-actively monitor the network for issues and failures.

THE SOLUTION

Astro were selected as the partner to deliver the LAN and cabling for the new office as we demonstrated a level of flexibility and willingness to work with the building management company, the fit out company and Harris to ensure the solution was fit for purpose and delivered against some fairly challenging timescales. At the same time, Astro provided a high speed Ethernet internet connection as well as an Ethernet over Copper back up solution segregating out voice and data traffic to ensure a high quality service on both. Configured in a way which both circuits fail over between each other in the event of a loss of service, Harris Global are protected from a failure in either technology.



JAMES HOTSTON, DIRECTOR AT HARRIS GLOBAL, SAYS...

"In Astro we have found a partner whose project management and customer service is second to none. We have worked with numerous suppliers over the years but have never received the personal touch we get from Astro. Everyone knows us and we often receive visits from the same engineers which makes things so much easier for us. For a business of our nature, connectivity is of paramount importance; Astro set deadlines and timescales and deliver on them every time, no matter what."